

PARTNER PROGRAM FOR MANAGED SERVICE PROVIDERS

Cloud & AI Networking: Your Next Recurring Revenue Stream

Help your clients simplify complex cloud and AI connectivity while building higher-margin recurring revenue with fully managed **Network as a Service (NaaS)** from Massive Networks.

60M+

Fiber-lit buildings
58+ countries

450+

Cloud & SaaS
platforms connected

5,700+

Data centers
across the U.S.

1

Provider, invoice,
& support team

What You Can Offer Your Clients

One Pipe Multi-Connect®	Cloud Connect	Office to Office Connect	Premium Blended Internet
Cloud, office, private transport, and internet combined into a single managed circuit.	Private connections to AWS, Azure, GCP, IBM, and Oracle to cut egress cost and latency.	Cloud, office, private transport, and internet combined into a single managed circuit.	Business internet blended across up to 5 Tier-1 ISPs for uptime and performance.

Why MSPs Partner with Massive Networks

Higher Profitability.

Package connectivity, monitoring, & support into a higher-value line clients understand, and boost your top and bottom line.

Predictable Recurring Revenue.

Increase monthly managed-service revenue built on the network your clients already depend on for cloud, SD-WAN, and security.

Channel-First Mentality.

Your client stays your client. We work behind the scenes to strengthen your business, not compete with it.

Complements Your Core Offerings.

Managed NaaS strengthens the AI and cloud, cybersecurity, SD-WAN and other services you already sell.

Less Carrier Complexity.

One partner for internet, cloud, data center connectivity — say yes to more client requests without adding the operational load.

Stronger Client Retention.

Owning the network foundation behind your client's day-to-day operations makes you harder to replace.

Is Managed NaaS a Fit for Your Business?

- You support clients with multiple locations, cloud workloads, or compliance requirements (HIPAA, PCI, SOC2).
- You already resell internet, SD-WAN, or connectivity — and want better margin and a single accountable partner.
- You want to say yes to network and connectivity requests without hiring carrier-relations staff.

Get Started

Schedule a short conversation with a Massive Networks partner manager to explore fit, margin structure, and how fast you can start quoting clients.

One Pipe Multi-Connect®

One Pipe, Any Connection

Premium-Blended Internet

Data Center Connect

Cloud Connect

Private Network Transport

Office-to-Office Connect

Circuit Capacity

Fiber: 20Mbps - 400Gbps
SYMM Coaxial: 10Mbps - 30Mbps
Wireless: 10Mbps - 1Gbps
Starlink: Asynchronous Service

Contact Us:

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Build your One Pipe



[Lit-Building Locator](#)